

WELCOME ORIENTATION WORKBOOK



Vital information to launch your **THREE BUSINESS**

YOUR ACCOUNT

Name: _____
Username: _____
Account #: _____

YOUR WEBSITES

Congratulations on becoming a Brand Ambassador of THREE! You are a spark of wellness to the world! Here are two important websites that comes with your annual Brand Ambassadorship.

<https://office.threeinternational.com>

This is where you access and manage your account and business. Login with your username and password. The back office contains a wealth of information and resources for you to seamlessly run your business including real time tracking of your sales teams and customer purchases. Be sure to log in and verify your account information in your profile.

[https://\"your username\".threeinternational.com](https://\)

This is your replicated website to share and promote this state-of-art product line and global business platform with your family, friends, colleagues, and acquaintances. This link is your doorway to a global business! Any purchases and enrollments through your site will be linked to your back office.

YOUR SUPPORT TEAM

Your Sponsor: _____
Contact Info: _____

Your 3 Star Leader: _____
Contact Info: _____

Corporate Support: 1- 888-847-3380
Email: support@iii.earth
Back Office Live Chat: Monday - Friday
7am - 6pm MST

YOUR RESOURCES

Corporate Resources

- **THREE WALL**
Corporate news & announcements
- **THREE App**
Download THREE International from your smart phone app store



THREE WALL



THREE App

Social Media

- [Youtube.com/@three.international](https://www.youtube.com/@three.international)
- [Facebook.com/three.int](https://www.facebook.com/three.int)
- [Instagram.com/three_international](https://www.instagram.com/three_international)
- [Tiktok.com/@three.international](https://www.tiktok.com/@three.international)
- [Pinterest.com/threeinternational](https://www.pinterest.com/threeinternational)



YouTube



Facebook



Instagram



TikTok



Pinterest

Field Resources

- [Youtube.com/@sparkglobal.system](https://www.youtube.com/@sparkglobal.system)
Home of trainings & event video archives in multiple languages



Spark Channel

YOUR EVENTS

Live Weekly Zoom Events

- **Global Business Showcase**.....Monday: 5pm PST
- **Empowerment Tuesday**.....Tuesday: 5pm PST
- **Wellness Wednesday**.....Wednesday: 5pm PST



Weekly Zoom

Join us at:

<https://us06web.zoom.us/j/89670149565>

Live Weekly Local Events

Check with your sponsor to obtain local event schedules

Regional & Local Events

Check postings at <https://wall.threeinternational.com>

YOUR TOOLS

Digital Tools

These tools are available on pages 8 through 11:

- ① **Opportunity Showcase**
For people who want to learn more about the opportunity
- ② **Science Meets Wellness**
For people who want to learn more about product & science
- ③ **Brand Ambassador Tools**
For people who want to learn how to build the business



Opportunity Showcase



Science Meets Wellness



Brand Ambassador Tools

YOUR NEXT STEPS

Homework Assignments

STEP 1: Congratulations on starting your new business with THREE. Get ready for a wellness journey that will better you, your family, friends and many others in the area of physical, financial, and spiritual wellness. While our life-enriching products nurture our body, the financial rewards plan gets people excited to dream and dream big. To achieve sustainable success, it is important we identify our “WHY”. Your “WHY” will define your commitment and keep you consistent and persistent in the pursuit of your goals and dreams. Review your “WHY” with your sponsor and team leader. See page 5 for further guidance.

STEP 2: Watch the NDO (New Distributor Orientation) video on our SparkGlobal Youtube channel.



NDO Video

Youtube.com/@sparkglobal.system

Find it under: Playlist / Empowerment Tuesday

STEP 3: Your network is your net worth. People are your greatest asset and creating your list of contacts is important. See page 6 for further guidance.

STEP 4: What are your short-term goals? Write down your short-term goals for the next 6 months that work toward your “WHY”. See page 5 for further guidance.

STEP 5: Schedule an appointment with your upline 3 Star Leader to go over your ACTION PLAN: ___/___/___

YOUR "WHY" & MOTIVATION

What is your "WHY"?

Write down the top three things that drive, motivate & inspire you to succeed, and the reasons behind them:

1. _____

2. _____

3. _____

YOUR SHORT-TERM GOALS

What are your short-term goals?

Write down your short-term goals for the next 6 months that work towards your "WHY":

- Month 1. _____

- Month 2. _____

- Month 3. _____

- Month 4. _____

- Month 5. _____

- Month 6. _____

YOUR TOP 10 SPARK LIST

List the TOP 10 *SPIRITED* people

(People that are positive, energetic, hungry & relentless; full of spirit)

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

List the TOP 10 *PURPOSEFUL* people

(People that are intentional, committed & purpose driven)

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

List the TOP 10 *ACHIEVERS*

(People that are result-oriented, focused & success-driven)

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

List the TOP 10 *RESOURCEFUL* people

(People that are solution-oriented, resilient & open-minded)

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

List the TOP 10 *KIND* people

(People that are friendly, caring, giving & considerate)

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

YOUR MEMORY JOGGER

Who do you know that are:

A

Accountants
Attorneys
Acupuncturists
Actors
Artists
Architects

B

Barbers
Business Owners
Builders
Bankers

C

Chiropractors
Church Members
Classmates
Coaches
Chefs

D

Designers
Doctors
Dentists
Dietitians
Data Analysts
Dermatologists

E

Engineers
Electricians
Environmentalists
Editors

F

Florists
Financial Advisors
Fashion Designers
Freelancers

G

Gardeners
General Contractors

H

Handyman
Homemakers
Housekeepers
Hairstylists

I

Insurance Agents
IT Professionals
Investment Bankers

J

Jewelers
Judges
Journalists

K

Kitchen Assistants
Kung-Fu Teachers

L

Librarians
Lifeguards
Lab Technicians

M

Mechanics
Mentors
Marketers
Musicians

N

Nurses
Nutritionists
News Reporters

O

Occupational Therapists
Office Managers
Optometrists

P

PTA Members
Programmers
Personal Assistants

Q

Quality Technicians
Quoters

R

Receptionists
Retailers
Real Estate Agents

S

Stylists
Scientists
Social-Influencers
Secretaries

T

Teachers
Tailors
Trainers
Travel Agents
TV Personalities

U

Ultrasonic Technicians
Underwriters
Utilities Operators

V

Video Editor
Veterinarians
Vegetarians

W

Waiters/Waitresses
Web Designers

X

X-Ray Technicians
Xerox Operators

Y

YouTubers
Yoga Teachers
Youth Leaders

Z

Zoo Keepers
Zumba Instructors
Zoning Technicians



OPPORTUNITY SHOWCASE

SPARK OF THREE



Discover the spark of our global movement & the philosophy of THREE
(2 MINS)

THREE COMPANY OVERVIEW



Build your future with THREE to do more, be more & live the life you deserve
(2 MINS)

GLOBAL OPPORTUNITY PRESENTATION



Learn about our powerful business platform & life-changing products
WITH **HOLLY DEMOTT** (45 MINS)

FINANCIAL REWARDS PLAN



Learn about our rich & comprehensive comp plan
WITH **LANCE SMITH** (26MINS)

PDF

GLOBAL EVENTS



Salt Lake City
08/2024 (3 MINS)



Hong Kong
06/2024 (1 MIN)



Anaheim
09/2023 (4 MINS)

WORLDWIDE WELLNESS MOVEMENT



Be a part of our worldwide proactive wellness movement
(2 MINS)

OPPORTUNITY OVERVIEW WITH INDUSTRY EXPERT



Leverage the power of social e-commerce to become impact entrepreneurs
WITH **ADRIANNE RUIZ** (27 MINS)



SCIENCE MEETS WELLNESS

DR. DAN GUBLER



Meet our Chief Scientific Officer Dr. Dan Gubler
(3 MINS)

SCIENTIFIC ADVISORY BOARD



Meet our Scientific Advisory Board
(QUICK GLANCE - BRIEF BIOS)

PRODUCT VIDEOS & FACT SHEETS



Vitalité
(4 MINS)

PDF



Imúne
(4 MINS)

PDF



Revive
(3 MINS)

PDF



Éternel
(3 MINS)

PDF



Purifi
(3 MINS)

PDF



Collagène
(3 MINS)

PDF



Visage
(5 MINS)

PDF

RESEARCH INSTITUTE



Learn about our THREE Medicinal Plant Research Institute in Thailand
WITH DR. DAN GUBLER (5 MINS)

CELLULAR ABSORPTION & BIOAVAILABILITY CLINICAL STUDY



Learn about our powerful Cellular Absorption Technology
WITH DR. DAN GUBLER (8 MINS)

PDF



SCIENCE MEETS WELLNESS

EPIGENETIC CLINICAL STUDY



Learn about our groundbreaking Epigenetic Study

WITH **DR. DAN GUBLER** (9 MINS)

PDF

WELLNESS WEDNESDAY SPOTLIGHT



Learn about the amazing science behind our products

WITH **HOLLY DEMOTT & DR. DAN GUBLER** (75 MINS)

VISAGE SUPER SERUM: A CLOSER LOOK



Learn about the breakthrough science behind our Visage Super Serum

WITH **DR. ALICIA CLEVINGER & DR. DAN GUBLER** (45 MINS)



BRAND AMBASSADOR TOOLS

NDO | NEW DISTRIBUTOR ORIENTATION



Learning the basics to jump-starting your business
WITH **HOLLY DEMOTT & SAMSON LI** (60 MINS)

SIMPLE ABC BUILDING BLOCKS



Steps to simplifying, leveraging & making your business duplicatable
WITH **KIM HUI** (13 MINS) [PDF](#)

LAUNCHING YOUR BUSINESS



Power-up by practicing the “First 90 Days Fundamentals”
WITH **CHRISTINE PETERSON** (42 MINS)

DAILY ACTIVITIES IN BUILDING YOUR PIPELINE



Setting & practicing daily goals & activities for your business success
WITH **ADRIANNE RUIZ** (46 MINS)

EMPOWERING YOUR BUSINESS THROUGH HOSTING & PROMOTING EVENTS



Effectively hosting & promoting events & the importance of following up
WITH **HOLLY ROUSH** (39 MINS)

BUILDING YOUR SUCCESS WITH THREE



Sharing entrepreneurial tips on working the THREE financial rewards plan
WITH **SAMSON LI** (24 MINS)

simple **A B C** building blocks

A PIQUE INTEREST:

1. Connect with your prospects and find out what their desires and needs are. Share with them what you've discovered through THREE and how this can possibly be the solution to meet their needs.
2. Depending on prepping status and interest:
 - ✓ If prepped already about why you're doing it and they're serious about exploring the opportunity (and if it's too long away from a Monday LIVE call), then send a recorded OPP (QR1).
 - ✓ If they are product or wellness driven, send either Dr. Dan's 16 mins overview (QR2) or one of the recorded Wellness Talk (QR3). LIVE ones are on Wednesdays, but if too far away from Wednesday, send a recorded one.

C ALWAYS FOLLOW UP:

1. Always be caring; always be closing.

B AFTER ENROLLMENT:

1. Send WOW and spend 10 minutes walking them through completion.
2. Send the NDO video (QR4).
3. Send a recorded OPP and/or Wellness Talk if they have not yet watched (QR1 & QR3).
4. Send them the Comp Plan training video. (QR5):
5. Plug into the system and teach them to invite guests to the LIVE Zoom Monday Global OPP Showcase, Tuesday Empowerment Training and Wednesday Wellness Talk (QR6).
6. Teach them to become qualified by sponsoring one BA on the LEFT and one BA on the RIGHT. Show them how to monitor team growth and focus on sponsoring 20 people within 30 days and place them to create cycles as a general rule.

QR1



OPP Showcase

QR2



Dr. Dan Overview

QR3



Wellness Talk

QR4



NDO Video

QR5



Comp Plan

QR6



LIVE Zoom

A series of horizontal dotted lines for writing notes.

A series of horizontal dotted lines for writing notes.



Welcome to our global community.

We are a group of diverse and multi-cultural entrepreneurs from all walks of life that are collaborating in creating the wellness movement. You are embarking on a journey of self empowerment and self-discovery in physical and financial wellness. Remember, you are in business for yourself but not by yourself. We look forward to working with you and hearing your success stories.

Welcome Orientation Workbook

Date Completed: ___/___/___

Your Signature: _____

Your Sponsor Signature: _____



Learn More

Learn the WHY and HOW of WOW to maximize your business.